

LINDA XIE

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Dear Ms Niejadlik,

Application for the Position of Regulatory Compliance Analyst

I am currently an Analyst at AIG in New York where I have worked in the risk management department since 2012. While I have not actively been seeking new employment, I cannot pass up the opportunity to apply for the **Regulatory Compliance Analyst** position at Coinbase. I am extremely optimistic about the future of Bitcoin and I see Coinbase as playing a central role in its widespread adoption. The recent Mt. Gox bankruptcy filing not only made me realise that my background in risk and regulatory compliance is highly relevant to Bitcoin markets as they become more mainstream, but motivated me to look into opportunities at Coinbase. I am eager to switch industries and join Coinbase for a few reasons:

- I philosophically support Bitcoin as a decentralised, alternative currency and have been closely following cryptocurrencies since 2011
- Coinbase provides the single most convenient method for Bitcoin adoption
- The Coinbase operation is run by highly experienced people who are experts in their respective fields.

I support one Managing Director and three Directors at AIG with risk analytics and presentations. As a result, I am highly proficient with Microsoft Excel, PowerPoint, Word and Matlab. I have also worked closely with AIG's internal databases as well as Microsoft Access. With only two years at AIG, my work representing our \$400 billion portfolio are trusted to be sent directly to AIG's senior management. I hope you agree that my background is a strong match with the Regulatory Compliance Analyst Position and I welcome the opportunity to discuss my qualifications in more detail. Thank you for your consideration and I look forward to hearing from you.

Yours sincerely,

Linda Xie